



Dear Sirs,

We have been manufacturing and selling boats for 16 years since 2004. Over the years thousands of inflatable boats of various purposes have been sent to the waters of Russia and still serve their owners as reliable watercrafts.

The entire range of YUKONA boats is made in Russia. YUKONA lineup includes a wide range of boats, from small single rowing boats to marine motor boats. Our range includes 7 series, over 40 models and 6 basic colors. High-tech construction, high quality and modern design distinguish all YUKONA models that have a unique appearance, an excellent seaworthiness, combined with comfort and safety on the water.

The YUKONA team is dedicated professionals. Our engineers and designers have many years of experience in boat production, undergo rigorous selection, ongoing training and professional development. All YUKONA products are made by highly qualified specialists from the best materials of foreign and Russian manufacturers. We do not compromise on quality and thus provide an optimal balance of price. We debugged to detail all the stages of production from research, design and selection of materials and components to a rigorous multi-step finishing control at all stages of the boat's creation. We strictly control all processes in the production of both budget and expensive models. Each finished YUKONA boat undergoes mandatory testing. We are the only boat manufacturer in Russia that provides a 7-year warranty on PVC fabric and seams.

In 2019 YUKONA conducted a production audit and received the CE Certificate of Conformity of the European Union.

At present, the company is working hard to increase the production and boost sales of YUKONA inflatable boats in the Russian market, as well as to enter the markets of Europe, Canada and the USA.

We expect to establish and develop long-term partnerships. We are looking for dealers who are interested in developing and expanding their business and promoting the YUKONA brand. New YUKONA dealers will receive the following benefits:

- **Profitability:** We are interested to see your return on sales of boats YUKONA to be the same or above the average in the industry in your region.
- **Minimum Order:** We do not have a MOQ requirement for one series, model or color of the boats. Upon reaching stable operation, we are ready to accept orders as a 20' or 40' container assorted of various models and colors.
- **Trial Order:** A few euro pallets fully loaded with assorted models and colors will be ok as a trial order to test your market.
- **Territory:** We are ready to assign the region or country to the dealer and indicate the name of the dealer and his contact information on our website and in promotional materials. If buyers contact us from your territory, we will transfer their data to you for sale of goods.
- **Product Information and Training:** We provide information on sale of the goods and specifications, organize product and sales training of your staff.
- **Feedback:** we will provide a prompt and full support for you on all issues.
- **Warranty Support:** We support a 7-year warranty on PVC fabric and seams in all countries. We are directly involved in the analysis of all warranty claims, quickly compensate for the identified warranty claims, ensuring a high level of customer satisfaction.

If you are interested, we will be able in short time to reply any request and negotiate the terms of the project.

Looking forward to hear from you soon, we remain,

Faithfully Yours,  
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